

*“PeaSoup has provided us with professional IaaS platform and helped us to develop a new managed services.”*

*Kim Mount - Technical Director, Cutter Group*

## The Customer

### Cutter Group

Formed in 2005 Cutter has established a reputation as a market leader in the design, deployment and support of virtualized solutions in both the desktop and data center environments.

The Group has wide ranging experience across multiple sectors, including education, local and national government, financial services and many others.

<http://www.cutterproject.co.uk>

## About PeaSoup

A “born in the cloud” company, formed to create a cloud service, designed and built with a fresh business and technology approach. Our objectives have been focused on delivering an innovative and top-quality “cloud” built it as an entirely software-defined environment and exceeding the individual customer’s needs.

## Recruiting the Best with PeaSoup IaaS

### The Challenge

Cutter Group is known for a notoriously challenging recruitment process which sees candidates complete a two and a half hour technical assessment as part of their interview. This assessment ensures that any candidates who make it through the process can meet the exacting standards that Cutter’s customers demand from them. As Cutter’s recruitment needs grew and they began to offer this service to other companies, they needed a reliable and scalable cloud-based platform to host the assessment environment, ensuring that it would meet their demands now and in the future. The solution needed the flexibility to grow with Cutter’s needs, letting them run multiple assessments at once, while also making the platform reliably and securely accessible from anywhere. Cutter needed a hosting platform to offer:

- A secure, high performing cloud environment with quick scalability and high availability
- Cost-effective and predictable billing helping ensure a strong ROI and affordable development costs

### The Solution

Cutter’s technical assessment – coined ‘Barker as a Service’ after creator Chris Barker – runs a self-contained virtual environment that challenges candidates to complete a range of technical tasks. Cutter turned to PeaSoup to provide an elastic cloud platform on which to run the environment. PeaSoup’s Infrastructure as a Service (IaaS) has delivered the flexibility, security and reliability needed to transform the service from an internal tool into a public offering, while their affordable pricing allowed Cutter to keep the solution cost-effective for their customers.

- PeaSoup cloud platform (IaaS) has provided flexibility and affordability for development and testing
- Minimal capital investment was needed to transform the service into a public offering
- PeaSoup cloud infrastructure ‘hot add’ allowed for the increase CPU, RAM and disk space with no additional costs or bandwidth throttling
- Virtual data centre firewall provided secure remote connectivity and protection of data

### The Outcome

PeaSoup cloud (IaaS) has enabled Cutter Group to develop and offer their recruitment tool to the mass market without increasing on-premise IT infrastructure. PeaSoup’s powerful and reliable infrastructure mean Cutter can effectively use their assessment platform both internally and with third parties, while cloud elasticity and flexibility have minimised development expenses to ensure the solution remains cost-effective. BaaS has helped Cutter employ over 60% of its technical workforce and has successfully expanded to help other companies assess their own candidates.

- PeaSoup cloud infrastructure has provided the development and running of the platform as OPEX
- Barker as a Service can be securely accessed from anywhere 24/7/365
- PeaSoup has enabled Cutter Group to offer a new service to the public



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